

SAMPLE · Custom list

Custom GCC lead list

Prepared for Example buyer (format sample) · order SAMPLE · 9 October 2026

Sample. This is a format sample built from the October 2026 pull for an example brief (UAE construction, facilities and logistics, ≥30% growth). It shows 10 rows and leaves out the website column. A paid order contains every row that matches your brief (up to 200, 500 or 1,000), with websites, as CSV + Excel + this PDF summary.

36
companies matching the brief (example)

95%
median 1-yr headcount growth

32
with no accounting / ERP / CRM detected

31
grew headcount 50%+

Your brief

Countries	UAE
Cities	any
Industries	Construction, Facilities, Freight
Size	10-249 employees
Growth	≥ 30% in 12 months
Tools used	any
Tools excluded	none
Software gap only	no

Split

Country	Companies	Segment	Companies	Size	Companies
United Arab Emirates	36	Construction	15	50-99	14
		Facilities Management & Commercial Cleaning	11	20-49	9
				100-249	8
		Freight & Logistics	10	10-19	5

Top 10 by 1-year headcount growth

#	Company	Country	City	Industry	Size	Growth	Accounting / ERP / CRM
1	A&M International General Contracting	UAE	Abu Dhabi	Commercial & Residential Construction	50-99	283%	None detected
2	Gulf Star Cooling Services	UAE	Abu Dhabi	Commercial & Residential Construction	20-49	262%	None detected
3	Noor Al Ain Group	UAE	Al Ain	Facilities Management & Commercial Cleaning	20-49	200%	None detected
4	Bilfinger Middle East	UAE	Dubai	Commercial & Residential Construction	20-49	180%	None detected
5	Transcorp International	UAE	Dubai	Freight & Logistics Services	50-99	180%	None detected
6	Enerco	UAE		Civil Engineering Construction	20-49	175%	None detected
7	N-freight	UAE		Freight & Logistics Services	20-49	167%	None detected
8	Al Nisr	UAE	Abu Dhabi	Civil Engineering Construction	20-49	140%	Microsoft Dynamics CRM
9	Al Ghurair	UAE	Dubai	Commercial & Residential Construction	100-249	125%	None detected
10	Astra Engineering & Construction	UAE	Abu Dhabi	Civil Engineering Construction	50-99	121%	None detected

How to use the list

1. Filter by Country, City, Industry and Size to match your territory.
2. Start with the fastest growers: headcount up 50%+ in a year usually means new sites, contracts, staff and purchases.
3. "None detected" in the Accounting / ERP / CRM column flags companies with no visible business system: an opening for software and services sellers.
4. Reach each company through its own website, published info@/sales@ address or switchboard. This list contains no personal contact details.
5. Rows marked "verify" grew from a small base. Check the website before prioritising them.
6. Add your own Status / Owner / Next step columns.

Method and caveats

- Company-level data only: no personal names, emails or phone numbers.
- Growth is the 1-year change in employee headcount as modelled by the data provider; over 200% is marked "verify".
- Software detection relies on websites, DNS, mail records and job posts, so back-office tools are under-counted. "None detected" means not visible.
- Some rows may be local units of larger groups that the data sizes as SMBs.
- Figures are a snapshot at the pull date and can move 10–20% between runs.

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